

What if you chose as a technical



“At Foxboro, our HP computer handles quality assurance data, and cuts paperwork by 70%.”

Foxboro ranks among the world's leaders in process management and control systems. At their Highland Plant, in East Bridgewater, Mass., General Manager Joe Golemme tells us, “We market over 1,000 different instruments and systems and use an HP 1000 computer to control our entire QA data program. Because our HP 1000 delivers accurate information instantaneously, we can spot and prevent potential manufacturing problems on line. What's more, we've eliminated 70 percent of the paperwork.

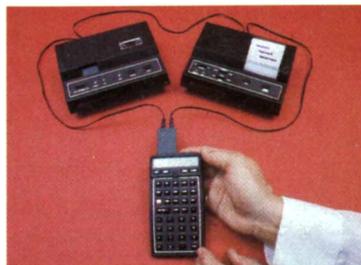
“The same HP system maintains spare parts inventory and calibration programs for all our production and test equipment. Automatic calibration saves us over \$80,000 a year in operating expenses. And because we know what spare parts to have on hand and when, we've reduced costly equipment downtime by 20 percent.”



HP can be your personal computer partner, too!

You no longer have to compromise on versatility, performance, quality, and availability. The HP family of personal computers offers both a range of capabilities to meet your changing needs and a professional level of service. This growing family of personal computers is available through HP's network of qualified dealers, or through HP's computer sales organization.

For example: the HP-41/HP-IL, a battery-powered, portable computer system with mass storage, printer, and software application packages.



Or the portable HP 85, a fully integrated computer with video display, CPU, magnetic tape data storage, and thermal printer. Versatile, it can handle technical and business problems, run peripherals, and control instruments.

Hewlett-Packard computer partner?



“At Corning, HP personal computers reduce product development time and pay for themselves in one month.”

Corning Glass Works, the world's leading manufacturer of specialty glass and ceramics, is also a major producer of diagnostic test kits. At the Medical and Scientific Division in Walpole, Mass., the Product Development Department uses five HP-85 computers to develop and validate all the tests they market.

Dr. Loretta Lee, Special Projects Manager, told us, “With HP-85s we've gained the on-line interfacing, graphics, and printout capabilities of a larger system—at a fraction of the cost.

“HP's enhanced BASIC lets us easily program our systems to handle other department needs, without additional expense. And now that we can directly interface test equipment, we've eliminated manual procedures and reduced throughput time by 20 percent.”



Or the powerful HP 125. Specifically designed for the office, the HP 125 guides the user



through procedures step by step. It helps people do their jobs better with its impressive word processing, versatile management software, and graphics capabilities. Powerful as a stand-alone computer, it can also communicate with big computers. The HP 125 is supported by more than 100 software programs.

More good reasons to consider a working partnership with HP.

For more information on any of these personal computer systems, write to A.P. Oliverio, Vice-President, Marketing, Hewlett-Packard Co., 3000 Hanover, Palo Alto, CA 94304.

When performance must be measured by results

